

# OUR BEHAVIORS

## ONE:

### Live the Company Values

We all have the company values listed on the back of our badges—Quality, Customer Satisfaction, Leadership, Integrity, People, Suppliers. Integrity must characterize everything we do. We want everyone who comes in contact with us to know that we do things the right way at Northrop Grumman. We don't take short cuts.

## TWO:

### Focus on Operating Excellence

Northrop Grumman is very well positioned strategically. We must focus on program performance to deliver on the full operating and financial potential of our company.

## THREE:

### Act With Speed

Northrop Grumman is a much larger company today than we were. With this increased size comes the challenge of operating in a timely fashion. We must avoid bureaucratic delays. We must be agile enough to act faster than our competitors. This "small company" behavior has characterized Northrop Grumman all along and is one we must continue.

## FOUR:

### Communicate Openly

We want good news to travel fast and bad news to travel even faster up the line. We need to be mindful of the importance of honestly communicating problems as well as breakthroughs. The sooner we communicate a problem, the easier it is for us to marshal our company's resources to solve it.

## FIVE:

### Collaborate Across the Company

Northrop Grumman's power comes from the talented people who make up our company. By cooperating and sharing our knowledge with each other seamlessly across organizations, we can make our company even stronger.



**ETHICS**  
TAKING THE HIGH ROAD

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**NORTHROP GRUMMAN**

DEFINING THE FUTURE



**ETHICS**  
TAKING THE HIGH ROAD

VISION  
VALUES  
BEHAVIORS

TAKING THE HIGH ROAD

# OUR VISION

**Our vision is to be the most trusted provider of systems and technologies that ensure the security and freedom of our nation and its allies. As the technology leader, we will define the future of defense—from undersea to outer space, and in cyberspace.**

## **WE WILL:**

- Conduct ourselves with integrity and live our Company Values
- Deliver superior program performance
- Foster an internal environment of innovation, collaboration, and trust

**In so doing, Northrop Grumman will become our customers' partner of choice, our industry's employer of choice, and our shareholders' investment of choice.**

# OUR VALUES

We, the women and men of Northrop Grumman, are guided by the following Values. They describe our company as we want it to be. We want our decisions and actions to demonstrate these Values. We believe that putting our Values into practice creates long-term benefits for shareholders, customers, employees, suppliers, and the communities we serve.

## **WE TAKE RESPONSIBILITY FOR QUALITY...**

Our products and services will be "best in class" in terms of value received for dollars paid. We will deliver excellence, strive for continuous improvement and respond vigorously to change. Each of us is responsible for the quality of whatever we do.

## **WE DELIVER CUSTOMER SATISFACTION...**

We are dedicated to satisfying our customers. We believe in respecting our customers, listening to their requests and understanding their expectations. We strive to exceed their expectations in affordability, quality and on-time delivery.

## **WE PROVIDE LEADERSHIP AS A COMPANY AND AS INDIVIDUALS...**

Northrop Grumman's leadership is founded on talented employees effectively applying advanced technology, innovative manufacturing and sound business management. We add more value at lower cost with faster response. We each lead through our competence, creativity and teamwork.

## **WE ACT WITH INTEGRITY IN ALL WE DO...**

We are each personally accountable for the highest standards of behavior, including honesty and fairness in all aspects of our work. We fulfill our commitments as responsible citizens and employees. We will consistently treat customers and company resources with the respect they deserve.

## **WE VALUE NORTHROP GRUMMAN PEOPLE...**

We treat one another with respect and take pride in the significant contributions that come from the diversity of individuals and ideas. Our continued success requires us to provide the education and development needed to help our people grow. We are committed to openness and trust in all relationships.

## **WE REGARD OUR SUPPLIERS AS ESSENTIAL TEAM MEMBERS...**

We owe our suppliers the same type of respect that we show to our customers. Our suppliers deserve fair and equitable treatment, clear agreements and honest feedback on performance. We consider our suppliers' needs in conducting all aspects of our business.